



Dover Tank and Plate's vice president, Bernard Lawless (left), John Gilbert, and Bernard Lawless, president, watch Eddie Manz use the plant's newest welding equipment. Gilbert and Manz are longtime employees, who hold key positions in the growing business.

## Business Booming For Dover Tank & Plate

The 300 tons of massive steel beams that are the towering skeleton for Empire Reeves Steel's new building, comprise the biggest single sale in Dover

Tank and Plate's 45 year history.

The Dover fabricator of structural steel and related products is guided by the father and son team of Bernard F. and Bernard J. (Barney) Lawless.

By 1963, this firm that had known many successful years, started being even more successful.

Interstate highway construction took some of their land and they turned, what would appear to many as a hopeless setback, into an engineering victory.

An addition to the plant, a relocated railway siding and a lot of careful planning did the trick.

By the fall of 1963 they were set and growing faster than ever. Since this time their successes have pyramided. Additional increases in the volume of business amount to 50 per cent in a 2-year period. Each year it gets bigger.

The 25 to 30 men at Dover Tank work within a 50-mile radius of Dover. They haven't, to date, had to look any further to keep busy.

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## Dover Conveyor Sets Fast Pace

The Dover Conveyor and Equipment Co. of Dover has been known to make conveyors to handle everything from sauerkraut to wet concrete.

"The firm which began operation in November, 1962, has brought \$350,000 worth of business into the Dover area that normally would have been done outside the city," according to Bill Hanson, president and manager of the company.

Business is being done nationwide and orders have been shipped all over the states. The conveyors which are the main item of production now handle such things as greeting cards, clay, brick, coal, sand and gravel, castings, lumber, logs, slag, steel parts, boxes, plastics etc.

Hanson's wife, Marge, is an employee in the firm and her titles include that of truck driver, secretary and bookkeeper along with secretary-treasurer.

"On one particular trip she was supposed to deliver conveyor equipment to a coal mine on the Ohio River," Hanson said. She drove up to the plant, saw a sign which she thought said Warehouse, went in and found then that the sign read Washhouse. She now looks carefully at all signs."

Dover Conveyor and Equipment is presently doing business with more than 200 firms and designs machinery of all types. A sideline for the firm is to run blue prints and photo copy.

The Hansons have the feeling that "big industrial oak trees" can be "grown" with their talents and hard work.

Page 46A, The Daily Reporter, Dover, Ohio Thurs., Feb. 25, 1965

## '35 Flood Hits Dover Industry

On August 7, 1935, industrial Dover suffered heavy losses when flood waters swept into plants, inundated machinery and forced shutdowns. At She-nango-Penn Mold the waters rose 3 feet inside the building and damaged huge stationary motors and machinery.

Machinery and material was damaged at the Dover Tank &

Plate Co. Officials there said damage would run between \$400 and \$500. P. A. Davis, manager of the Dover Screw Products Co., a daughter and an employee, Leroy Smith, drove some 200 miles to return to Dover from Wooster because of the flood conditions.

Daily Reporter deliverymen battled floods, highway wash-outs and other hazards to reach outlying points cut off from the remainder of the county in order to deliver the daily newspaper.

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